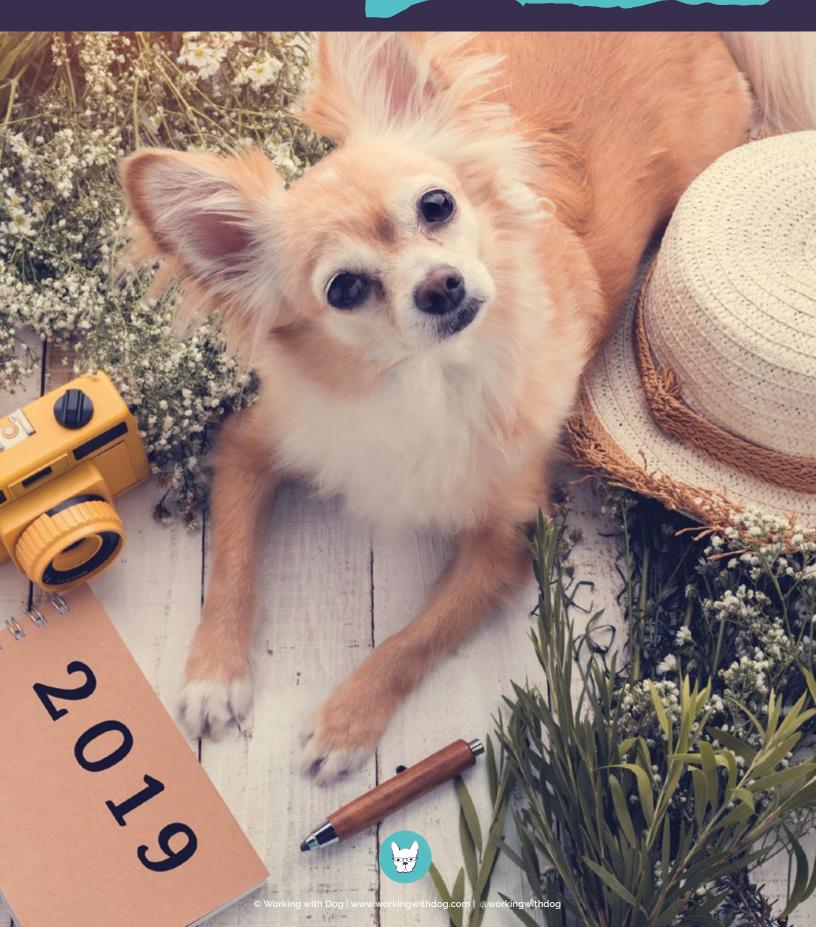


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January 2019

PET HOLIDAYS

National Train Your Dog Month Walk Your Pet Month Unchain a Dog Month Adopt a Rescued Bird Month

National Pet Travel Safety Day - Jan 2 National Bird Day- Jan 5 National Dress Up Your Pet Day - Jan 14 National Squirrel Appreciation Day - Jan 21 Answer Your Cat's Questions Day - Jan 22 Change a Pet's Life Day - Jan 24 National Peanut Butter Day - Jan 24 Seeing Eye Guide Dog Birthday - Jan 29



New Year's Day - Jan 1 Makar Shankranti (Hindu) - Jan 14 Mr. Luther King, Jr. Day - Jan 21 (USA) Tu B'Shevat - Jan 20-21 (Jewish) National Pie Day - Jan 23 National Peanut Butter Day - Jan 24 National Compliment Day - Jan 24 Australia Day - Jan 26 (Australia)

Σ_{U}^{Λ} PET INDUSTRY EVENTS

AVMA Veterinary Leadership Conference, Jan 10-13, Chicago, IL

ExpoZoo, Jan 10-13, Paris, France

VMX (NAVC) Conf. - Jan. 19-23, Orlando, FL

Pet Industry Leadership Conference, Jan 27-30, San Antonio, Texas





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February 2019

PET HOLIDAYS

National Pet Dental Health Month Dog Training Education Month Responsible Pet Owners Month National Prevent a Litter Month National Cat Health Month National Spay/Neuter Awareness Month Adopt a Rescued Rabbit Month

Have a Heart for Chained Dogs - 2nd Week National Justice for Animals Week- 3rd Week Pet Theft Awareness Day - Feb 14 Puppy Bowl & Kitten Bowl - Superbowl Sunday National Love Your Pet Day - Feb 20 National Walking the Dog Day - Feb 22 National Dog Biscuit Day - Feb 23 Int. Dog Biscuit Appreciation Day - Feb 23 World Spay Day - Last Tuesday in Feb (USA)

HUMAN HOLIDAYS

Black History Month Beat the Heat Month National Freedom Day - Feb 1 (USA) Groundhog Day - Feb 2 (USA) Superbowl Sunday - Feb 3 Constitution Day - Feb 4 (Mexico) Chinese New Year - Feb 5 President's Day - Feb 18 (USA) National Pizza Day - Feb 9 Lincoln's Birthday - Feb 12 (USA) Valentine's Day - Feb 14 Random Acts of Kindness Day - Feb 17 Digital Learning Day - Feb 22

Σ_{U}^{Λ} PET INDUSTRY EVENTS

Westminster Kennel Club Dog Show, Feb. 11 - 12, NYC, NY

Groom Expo West, Feb. 14-17, Pasadena, CA

PATS, Feb 10-11, Telford, UK





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March 2019

PET HOLIDAYS

Adopt a Rescued Guinea Pig Month

Professional Pet Sitters Week - March 3-9 Animal Poison Prevention Week - Third Week National Pig Day - March 1 If Pets Had Thumbs Day- March 3 National Puppy Day - March 23 Respect Your Cat Day - March 24

HUMAN HOLIDAYS

Nationnal Peanut Butter Lovers Day - March 1 Employee Appreciation Day - March 1 Read Across America Day - March 2 Maha Shivaratri - March 4 Mardi Gras - March 5 National Oreo Day - March 6 Ash Wednesday - March 6 (Christian) National Cereal Day - March 7 International Women's Day - March 8 Daylight Saving Time begins March 10 (USA) Ides of March - March 15 World Sleep Day - March 16 St. Patrick's Day - March 17 Holi - March 20-21 (Hindu) Purim - March 20-21 (Jewish) Spring/Fall March Equinox - March 20 International Day of Happiness - March 20 World Poetry Day - March 21 National Goof Off Day - March 22 World Water Day - March 22 National Doctors Day - March 30 Mother's Day - March 31 (UK) Daylight Savings begins - March 31 (UK)

$\mathcal{D}_{\mathcal{U}}^{\mathcal{N}}$ PET INDUSTRY EVENTS

Pet Sitter World Conference, March 7, Online Event

Crufts, March 7-10, Birmingham, UK

Atlanta Pet Fair & Grooming Conf., March 8 - 10, Atlanta, GA

Global Pet Expo, March 20-22, Orlando, FL

Interpets Asia Pacific, March 28-31, Koto, Japan





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April 2019

PET HOLIDAYS

Adopt a Greyhound Month National Pet Month (UK) Prevention of Cruelty to Animals Month Pet First Aid Awareness Month Prevention of Lyme Disease in Dogs Month National Frog Month National Frog Month International Pooper Scooper Week - April 1-7 National Dog Bite Prevention Week - 2nd week National Pet ID Week 3rd full week Animal Cruelty/Human Violence Awareness Week, 3rd week

Every Day Is Tag Day - 1st Saturday National Siamese Cat Day - April 6 National Dog Fighting Awareness - April 8 Pet Owner's Independence Day - April 8 National Pet Day - April 11 Bulldogs are Beautiful Day - April 21 Lost Dogs Awareness Day - April 23 World Penguin Day - April 25 National Kids & Pets Day - April 26 Free Feral Cat Spaying Day - April 27 International Guide Dogs Day - Last Wed. Hairball Awareness Day - Last Fri. World Veterinary Day - Last Sat. National Adopt a Shelter Pet Day - April 30 National Tabby Day - April 30

HUMAN HOLIDAYS

April Fools' Day - April 1 World Autism Awareness Day - April 2 World Health Day - April 7 National Siblings Day - April 10 Isra and Mi'raj - April 14 (Muslim) Rama Navami - April 14 Palm Sunday - April 14 (Christian) Tax Day - April 15th (USA) Patriots Day - April 15 (USA) National Library Workers Day - April 16 Maundy Thursday - April 18 (Christian) Good Friday - April 19 (Christian) Holy Saturday - April 20 Easter Sunday - April 21 Earth Day - April 22 Anzac Day - April 25 (Australia) World Malaria Day - April 25 Take Your Child to Work Day - April 26 Arbor Day - April 26

$\mathcal{D}_{\mathcal{D}}^{\mathcal{D}}$ PET INDUSTRY EVENTS

National Canadian Pet Industry Trade Show, April 14-15, Richmond, BC, Canada

Pet Food Forum, April 29 - May 1, Kansas City, MO

Pet Boarding & Daycare Expo West, April 29 - May 2, Burbank, CA



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May 2019

PET HOLIDAYS

Chip Your Pet Month Responsible Animal Guardian Month National Pet Month (US) National Pet Week - 1st full week in May Be Kind to Animals Week - 1st full week in May Puppy Mill Action Week - May 6-11

Mayday for Mutts - 1st First Sunday National Purebred Dog Day - May 1 National Specially-abled Pets Day - May 3 Natl. Animal Disaster Preparedness Day - May 12 National Dog Rescue Day - May 20 World Turtle Day - May 23

HUMAN HOLIDAYS

May Day / Labour Day - May 1 World Press Freedom Day - May 3 Kentucky Derby - May 3-4 Cinco de Mayo - May 5 (Mexico) National Nurses Day - May 6 (US) Teacher Appreciation Week - May 6-10 Early May Bank Holiday - May 6 (UK) Mother's Day - May 10 (Mexico) Mother's Day - May 12 (USA + Canada)

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Armed Forces Day - 3rd Saturday Victoria Day -May 20 (Canda) National Maritime Day - May 22 Memorial Day - May 27 (USA) Late May Bank Holiday - May 28 (UK) Ascension Day - May 30 (Christian)

₽ PET INDUSTRY EVENTS

NYC Re-Tails & Sales Pet Expo, May 30 - June 1, New York City, NY

National Dog Behavior Conference, May 18, Sheffield, UK

Animalhaus Masters' Workshop, May 16-18, Bologna, Italy





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June 2019

PET HOLIDAYS

Pet Preparedness Month Social Petworking Month Adopt-A-Cat Month Adopt a Shelter Cat Month

Pet Appreciation Week - 1st full week Animal Rights Awareness Week - Mid-June National Hug Your Cat Day - June 4 World Pet Memorial Day - 2nd Sunday Take Your Dog To Work Day - June 22 Take Your Cat To Work Day - June 25

HUMAN HOLIDAYS

LGBTQ Pride Month Laylat al Qadr - June 1 (Muslim) Eid-al-Fitr - June 3-4 World Environment Day - June 5 D-Day Rememberence Day- June 6 (USA) National Donut Day - June 7 Best Friends Day - June 8 Shavuot - June 8-10 (Jewish) Queen's Birthday - June 11 (Australia) Flag Day - June 14 (USA) Fathers' Day - June 16 Summer/Winter Solstice - June 21 Social Media Day - June 30

₽ PET INDUSTRY EVENTS

World Dog Expo, June 1 - 2, Secaucus, NJ





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July 2019

PET HOLIDAYS

Doghouse Repair Month Lost Pet Prevention Month Pet Hydration Awareness Month

ID Your Pet Day July 1 National Pet Professionals Week July 5-12 All American Pet Photo Day - July 11 National Pet Fire Safety Day - July 15 National Craft for Your Local Shelter Day - July 21 National Mutt Day (1) - July 31



Canada Day - July 2 (Canada) Independence Day - 4th of July (USA) Rath Yatra - July 4 (Hindu) World Emoji Day - July 17 Parents' Day - July 28

Σ_{U}^{1} PET INDUSTRY EVENTS

Best Friends National Conference, July 25-27, Los Angeles, CA





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August 2019

PET HOLIDAYS

Internal. Assistance Dog Week - 1st Full Week DOGust Universal Bday for Shelter Dogs - Aug 1 International Cat Day Day - Aug 8 Spoil Your Dog Day - Aug 10 Check the Chip Day - Aug 15 Black Cat Appreciation Day - Aug 17 Clear the Shelters Day - Aug 18 Internal. Homeless Animals Day - Third Sat National Bring Your Cat to the Vet Day - Aug 22 National Dog Day - Aug 26 National Holistic Pet Day- Aug 30



Internaional Friendship Day - Aug 4 Civic Day - Aug 6 (Canada) Book Lovers Day - Aug 9 National Aviation Day - Aug 19 Day of Arafat - Aug 10 - 11 (Muslim) Senior Citizens Day - Aug 21 Muharram - Aug 31 (Muslim) Raksha Bandhan - Aug 15 (Hindu) Krishna Janmashtami - Aug 24 (Hindu) Women's Equality Day - Aug 26 (USA) Summer Bank Holiday - Aug 26 (UK)

$\mathcal{E}_{\mathcal{T}}^{\mathcal{I}}$ PET INDUSTRY EVENTS

AVMA Convention, Aug 2-6, Washington, DC

Women in the Pet Industry Conf. (WIPIN) - Aug tbc Portland, OR

Pet Fair Asia, Aug 21-25, Shanghai, China

ExpoZoo, Aug 25-26, Drummondville, Québec, Canada

SuperZoo, Aug 20 - 22, Las Vegas, NV

MACNA, Aug 30 - Sep 1, Orlando, FL





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September 2019

PET HOLIDAYS

Happy Cat Month Responsible Dog Ownership Month Animal Pain Awareness Month National Service Dog Month Adopt a Less-Adoptable Pet Week - 3rd Week Deaf Dog Awareness Week - Last full week National Dog Week - Last full week

Responsible Dog Ownership Day - 3rd Sat. National Pet Memorial Day - 2nd Sunday National Hug Your Hound Day - 2nd Sunday Pet Birth Defect Awareness Day - Sept 13 Puppy Mill Awareness Day - Sept 16 National Dogs in Politics Day - Sept 23 World Rabies Day - Sept 28



Wilderness Month Labor Day - Sept 2 (USA / Canada) Ganesh Chaturthi - Sept 2 (Hindu) National Grandparents Day - Sept 8 Ashura - Sept 9-10 (Muslim)

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Rosh Hashana - Sept 29 (Jewish) Independence Day - Sept 16 (Mexico) Constitution Citizenship Day - Sept 17 Fall/ Spring - September equinox - Sept 23 National Voter Registration Day - Sept 24 Coffee Day - Sept 29

$\mathcal{D}_{\mathcal{U}}^{\mathcal{D}}$ PET INDUSTRY EVENTS

AHVMA (Holistic Vet), Sept 7-10, Nashville, Tennessee

National Pet Industry Trade Show, Sept. 16, Mississauga, Ontario, Canada

AAHA Connexity Conference - Sept. 12-14, Denver, CO

Pet Connections Expo - Sept. 24-25, Oaks, PA





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October 2019

PET HOLIDAYS

Adopt a Shelter Dog Month Wishbones for Pets Month Adopt-a-Dog Month National Pet Wellness Month National Pit Bull Awareness Month National Animal Safety and Prevention Month National Walk Your Dog Week - 1st week

National Black Dog Day - Oct. 1 World Animal Day - Oct 4 National Pet Obesity Awareness Day - Oct 9 Global Cat Day - Oct 16 National Reptile Awareness Day - Oct 21 National Pit Bull Awareness Day - Oct 27 National Cat Day - Oct 29



Breast Cancer Awareness Month Child Health Day - First Monday Yom Kippur - Oct 8 - 9 Columbus/Indigenous Peoples Day - Oct 14 (USA) Thanksgiving - Oct 14 (Canada) Boss's Day - Oct 16 Shemini Atzeret - Oct 20-22 (Jewish) Simchat Torah - Oct 21-22 (Jewish) Diwali - Oct 27 (Hindu) Daylight Savings Time ends - Last Sunday (UK) Halloween - Oct 31 Dia del Los Muertos - Oct 31 - Nov 2

$\mathcal{D}_{\mathcal{U}}^{\mathcal{N}}$ PET INDUSTRY EVENTS

Wild West Veterinary Conf. - Oct. 9-13, Reno, NV





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November 2019

PET HOLIDAYS

Adopt a Senior Pet Month National Pet Awareness Month National Senior Pet Month National Pet Cancer Awareness Month Pet Diabetes Month National Animal Shelter Appr. Week - 1st week National Cook For Your Pets Day - Nov 1 National Canine Lymphoma Awar. Day - Nov 7 Humane Society Anniversary Day - Nov 22

HUMAN HOLIDAYS

Daylight Saving Time ends Nov 4 (USA) Veterans Day - Nov 11 World Kindness Day - Nov 13 Revolution Day - Nov 20 (Mexico) Thanksgiving Day - Nov 28 (USA)

Σ_{1}^{1} PET INDUSTRY EVENTS

Pet Sitter World Conference, Nov 2-4, Salem, NC

MY DATES & DEADLINES

MY BLACK FRIDAY PROMO IDEAS:

Black Friday - Nov 29

Small Business Saturday - Nov 30

Cyber Monday - Dec 2

Giving Tuesday - Dec 3



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December 2019

PET HOLIDAYS

National Cat Lover's Month National Mutt Day (2) - Dec 2 Cat Herders Day - Dec 15

Σ_{1}^{1} PET INDUSTRY EVENTS

Pets & Money Summit, Dec tbc, Austin, TX

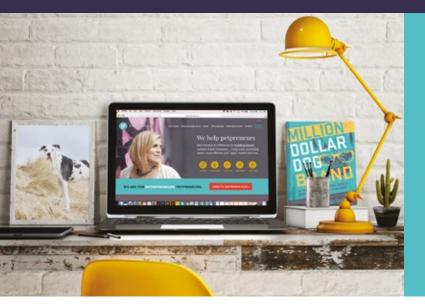


Advent - Dec 1 (Christian) Pearl Harbor Remembrance Day - Dec 7 (USA) Hanukkah/Chanukah ends - Dec 10 (Jewish) Wright Brothers Day - Dec 17 Winter/Summer Solstice - Dec 21 Hanukkah/Chanukah starts - Dec 22 (Jewish) Christmas Eve - Dec 24 (Christian) Christmas Day - Dec 25 (Christian) Boxing Day - Dec 26 Kwanzaa - Dec 26 - Jan 1 New Year's Eve - Dec 31





About Us



We help petpreneurs

Find freedom & fulfilment by <u>building brands</u> instead of just businesses... We help make marketing easier, more effective and *gasp* maybe even fun...

We created Working with Dog, the Official Club for Petpreneurs, to be a safe, supportive space for you to do exactly that...

Meet Nic.



My name is Nichole, but you can call me Nic. I believe that entrepreneurs find freedom by building brands instead of just businesses – so I help petpreneurs build successful brands that support the life of their dreams. I have a Masters in Marketing and a decade of practical experience creating and growing pet brands, including 'Dog is Good' which I co-founded in 2007. As a graphic designer, commercial pet photographer, and marketing strategist I have had the opportunity to help solopreneurs and billion dollar brands alike launch, and grow. My book 'Million Dollar Dog Brand' is the essential guide for entrepreneurs who want to build a profitable, sustainable business in the pet industry.

Meet Jane.



Jane's been rocking it out in the pet industry for 16+ years, leading content strategy and marketing as Former Editor-in-Chief of Pet Health Network, Senior Producer at Petfinder.com, Founder of AdvoCats (and Dogs, Too!) and with many other leading pet brands like Animal Planet, Petco and more. As President of 'cause Digital Marketing and new co-owner of Working with Dog, she specializes in helping pet businesses large and small focus on achieving their marketing results, so they can focus on what matters--helping pet parents celebrate and take the best care of their pets.

We are here to help.

Together with our team, work hard to ensure that we produce and share this kind of crazy valuable stuff in Working with Dog, the Official Club for Petpreneurs like you. If you have specific topics, needs, questions or ideas for future Marketing Genius content - we'd love to hear it! Get in touch at: hello@workingwithdog.com

